

Inside International Spare Part Management 2015



Challenges in Spare Part Management for the Industry 4.0



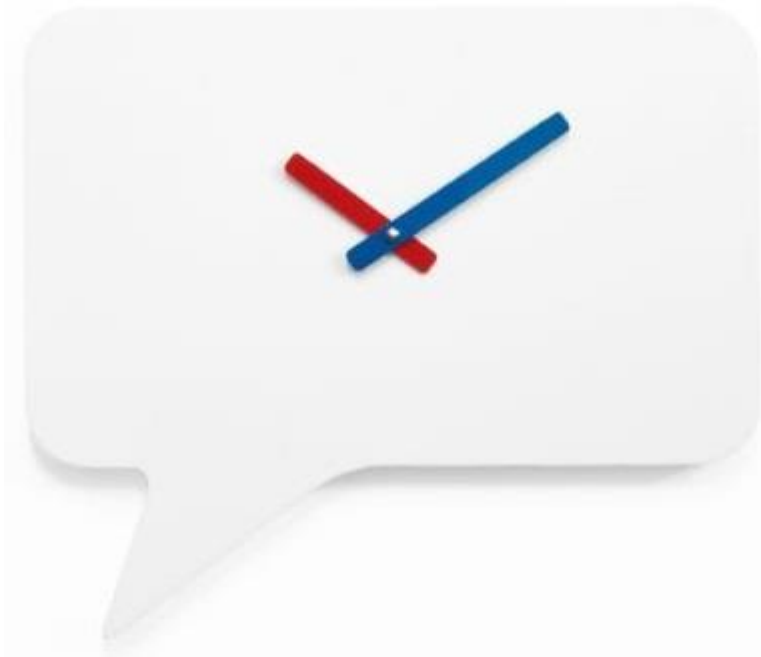
Speaker:
Bjoern Schweiger

Welcome!

- **Bjoern Schweiger M. Sc.**
- Deputy Head of Department “Plant and Service Management”
- Active for Fraunhofer IML since 2008
- Lecturer for spare part management at DHBW Mannheim



Agenda



- The Fraunhofer Institute for Material Flow and Logistics (IML) Dortmund
- Industry 4.0 - A small introduction
- New services and added values for the Industry 4.0
- Pooling of spare parts in vertical and horizontal networks
- Master-Data-Management as added-value for customers
- 3D-Printing - Challenges for Service, Logistic and Customer Maintenance
- Summary

The Fraunhofer IML - facts

- Founded in 1981
- More than 200 scientists and 250 student assistants
- Turnover of 24.3 million €
- There of 40% from industry, trade and services
- Branches and project centers in Frankfurt am Main, Prien am Chiemsee, Hamburg
- Cooperation with HSG St. Gallen (Switzerland), Georgia Tech (USA), Lisbon (Portugal), Shanghai (China), Rio de Janeiro (Brazil)



The Fraunhofer IML - Developments towards Industry 4.0

Intelligent Bin



- Self-provider
- Communicative
- Able to store energy

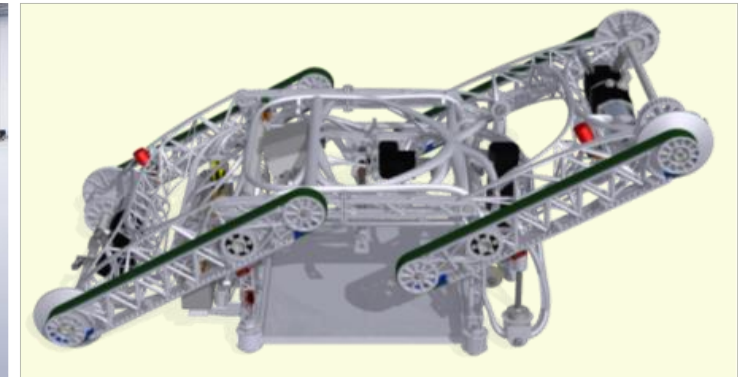
Cellular Transport Systems



- Autonomous drive
- Self-control
- Swarm intelligence

[Find the video on our youtube channel](#)

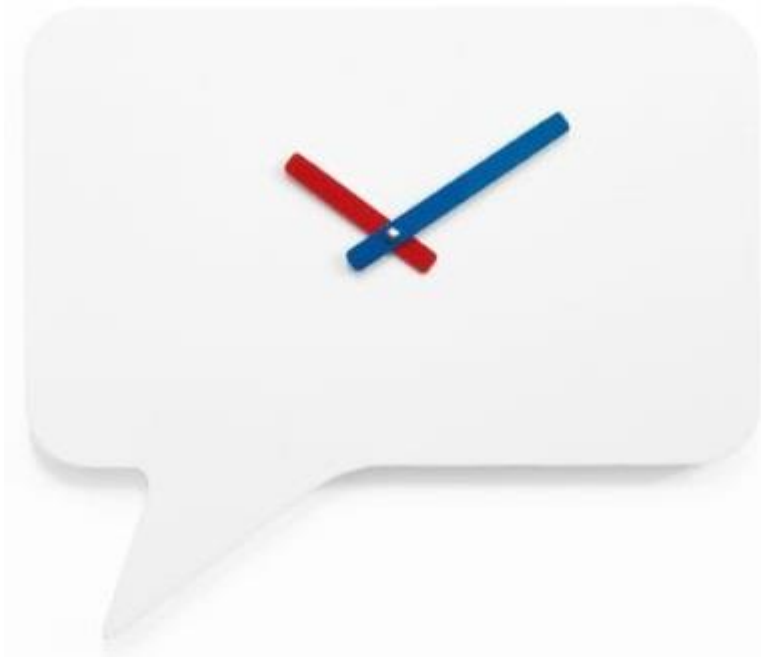
Rack Racer



- Autonomous climbing
- Diagonal drive inside the rack
- Bionic design

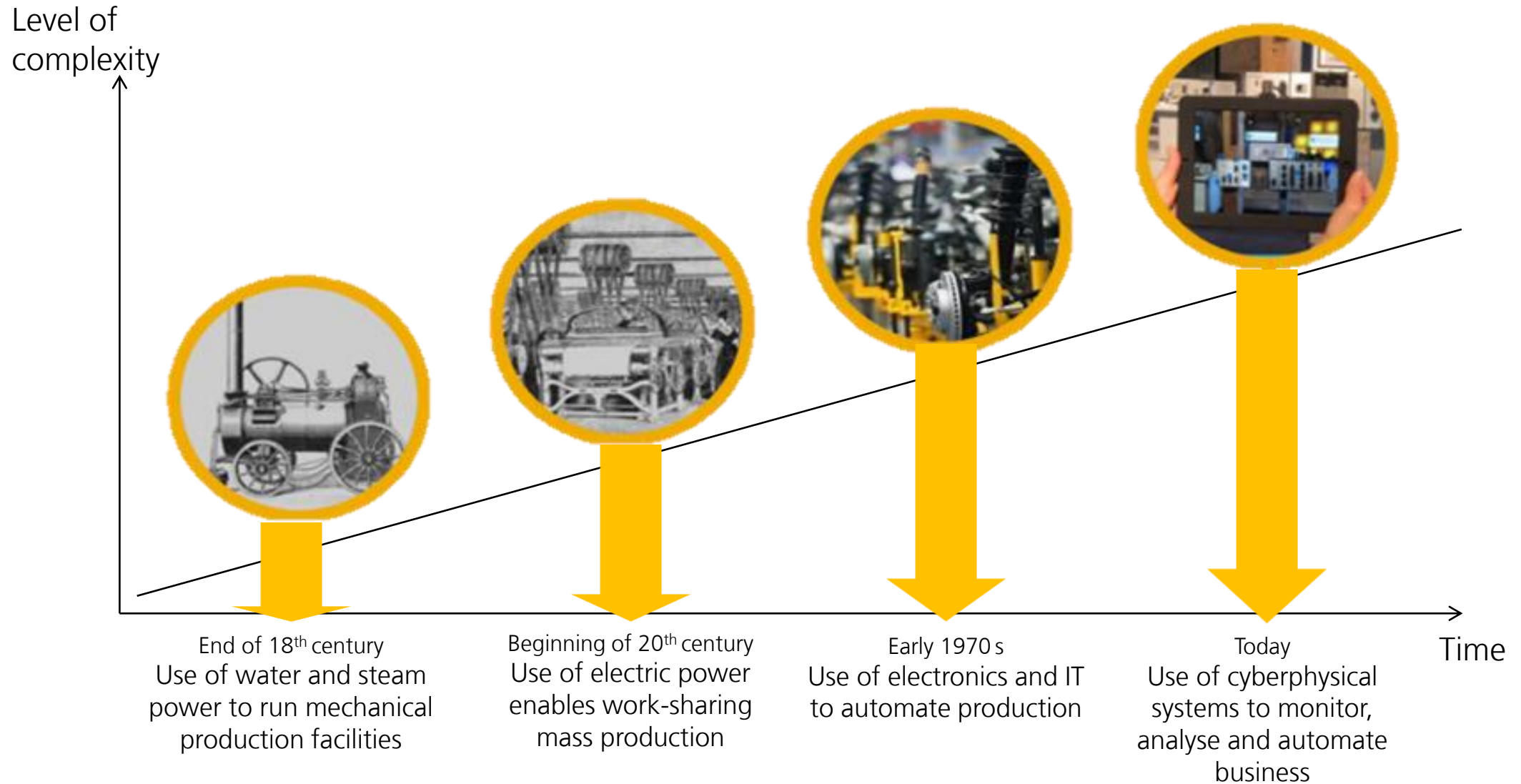
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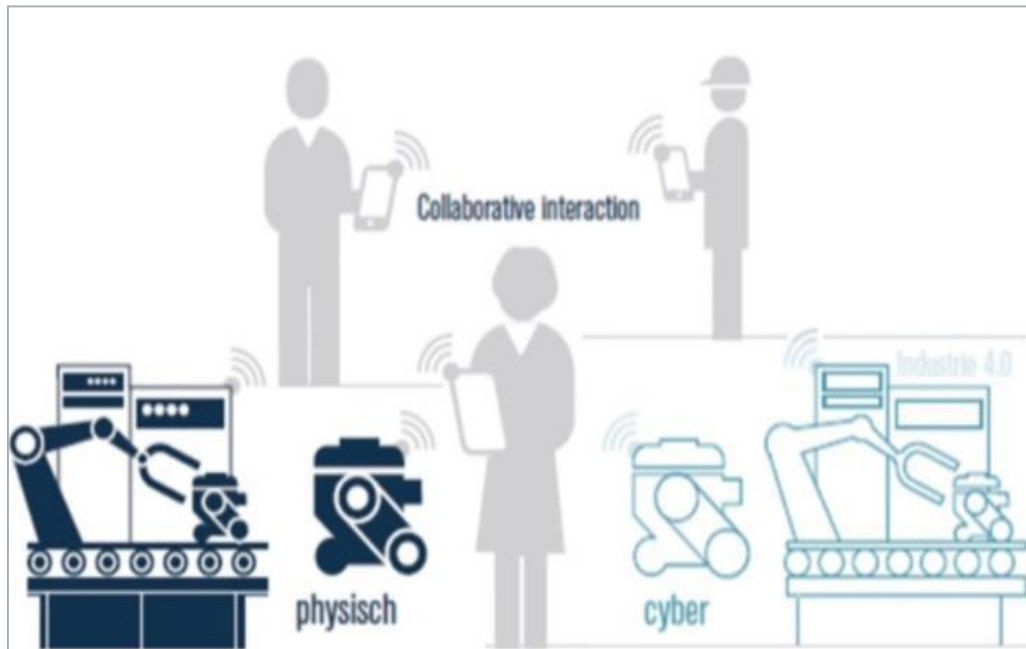


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Introduction - History of industrial revolution



Introduction - What is Industry 4.0?

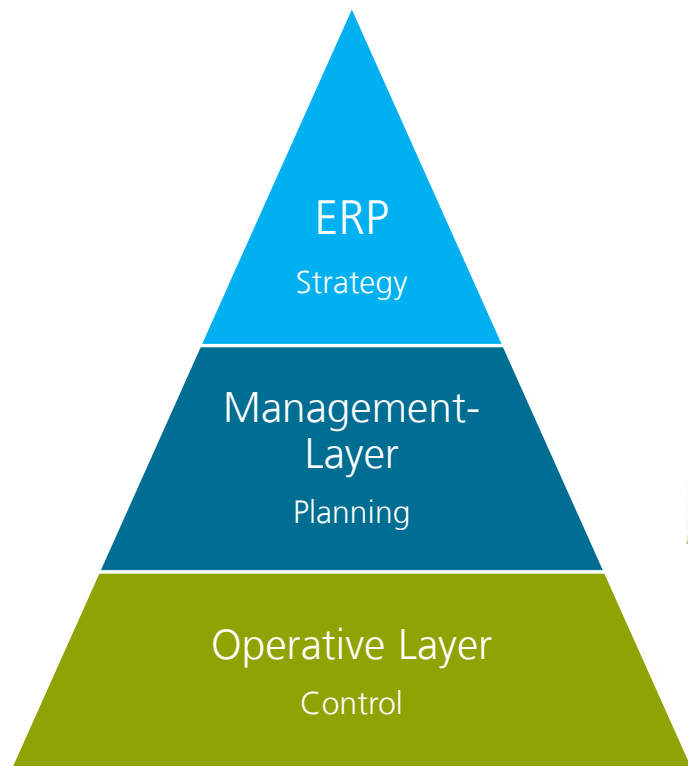


■ A Vision!

- Real time imaging of reality into virtual space and conversely application of the unlimited virtual solution-space in reality
- Selective application and combination of technologies provide new situations- and enterprise-specific possibilities
- Holistic system-thinking of integrated supply chains overcome physical and economic limits

Introduction - Industry 4.0 – necessary change

Conventional System



Transformation
of organisation



Migration of
Cyberphysical Systems

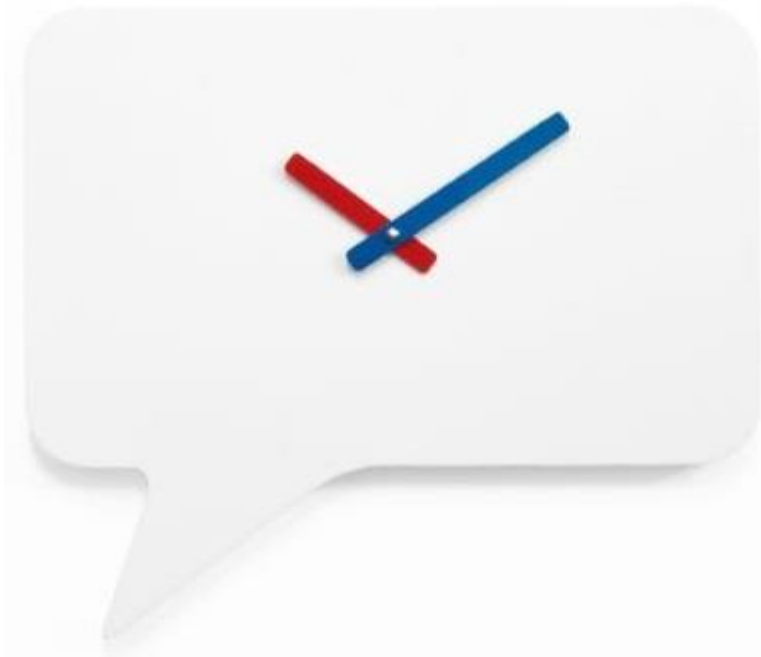
Industry 4.0

Internet of Service
Cloud, Bos & Service

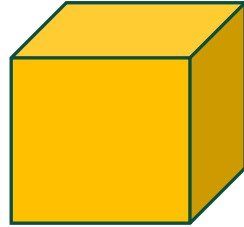
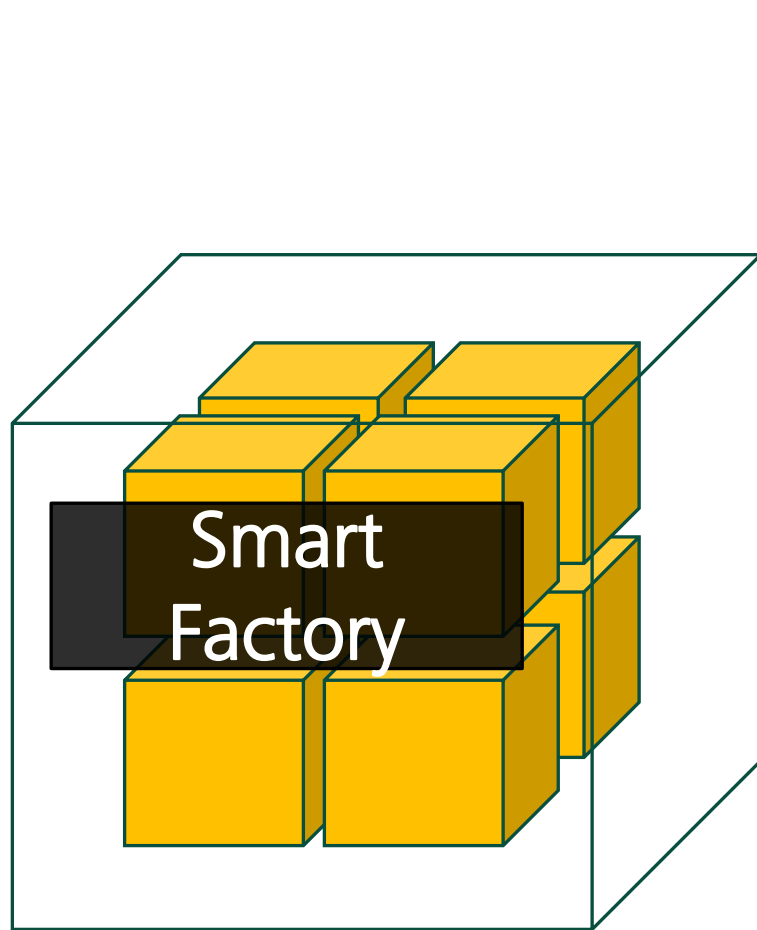
Industry 4.0

Internet of Things
Cyberphysical
Systems

Agenda



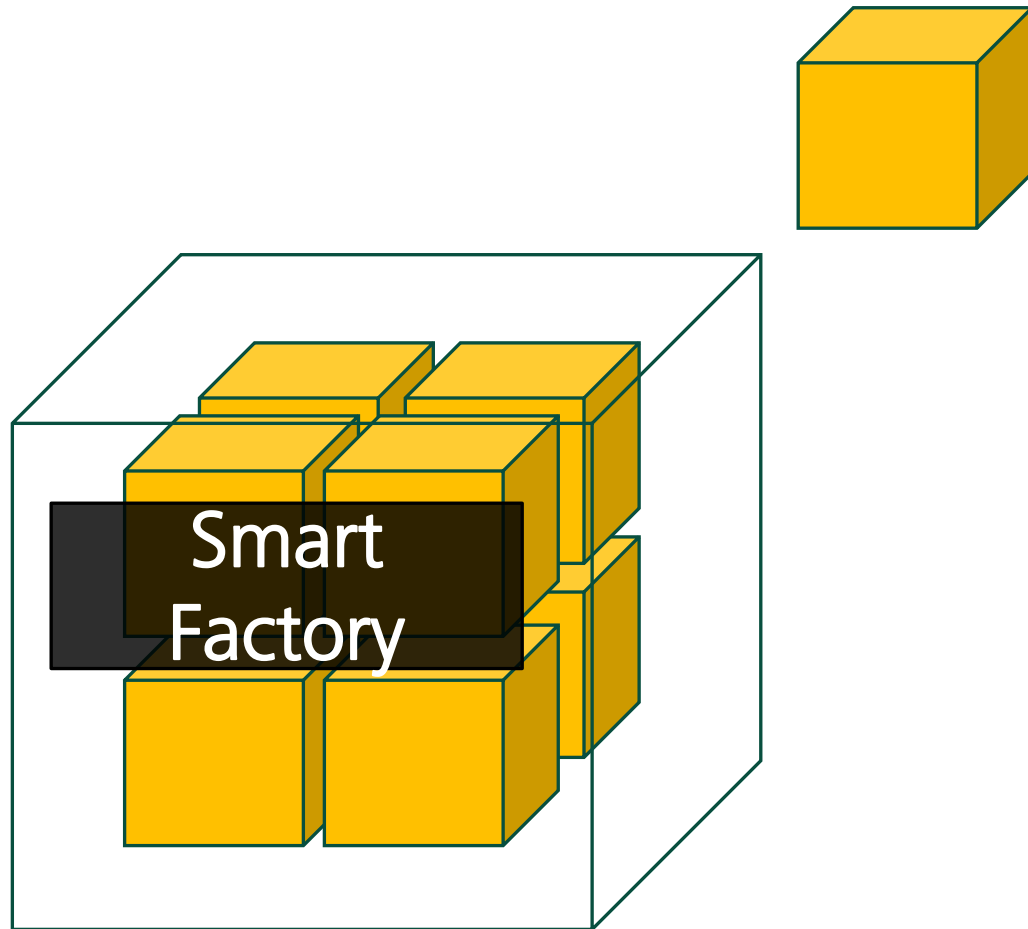
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Smart Products

- Objects become „intelligent“
- They can communicate with their environment
- Organise their way through production
- Store their whole life history

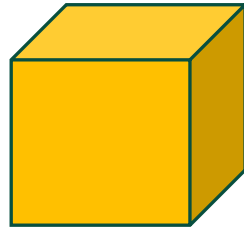
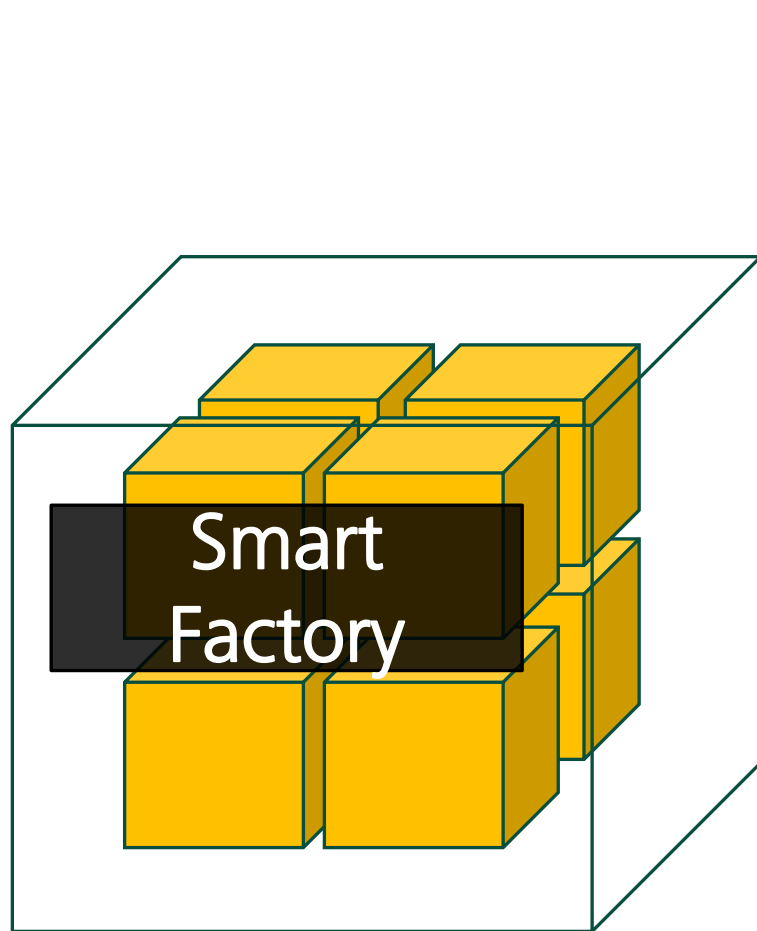




Smart Service

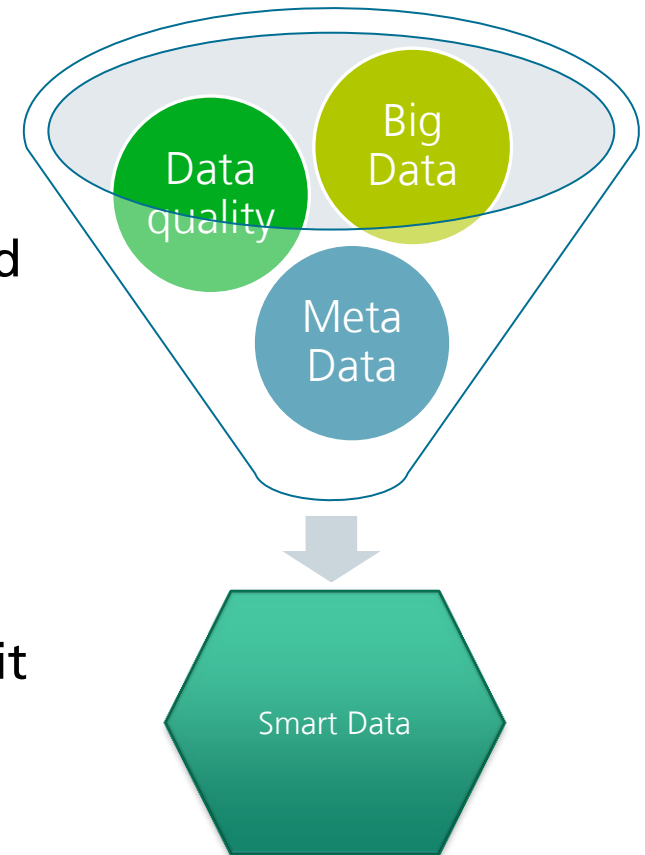
- Machines get some kind of intelligence
- Machines can communicate with each other and their environment
- Sensors detect atypical conditions of machines
- Machines will be able to order the required service and spare parts

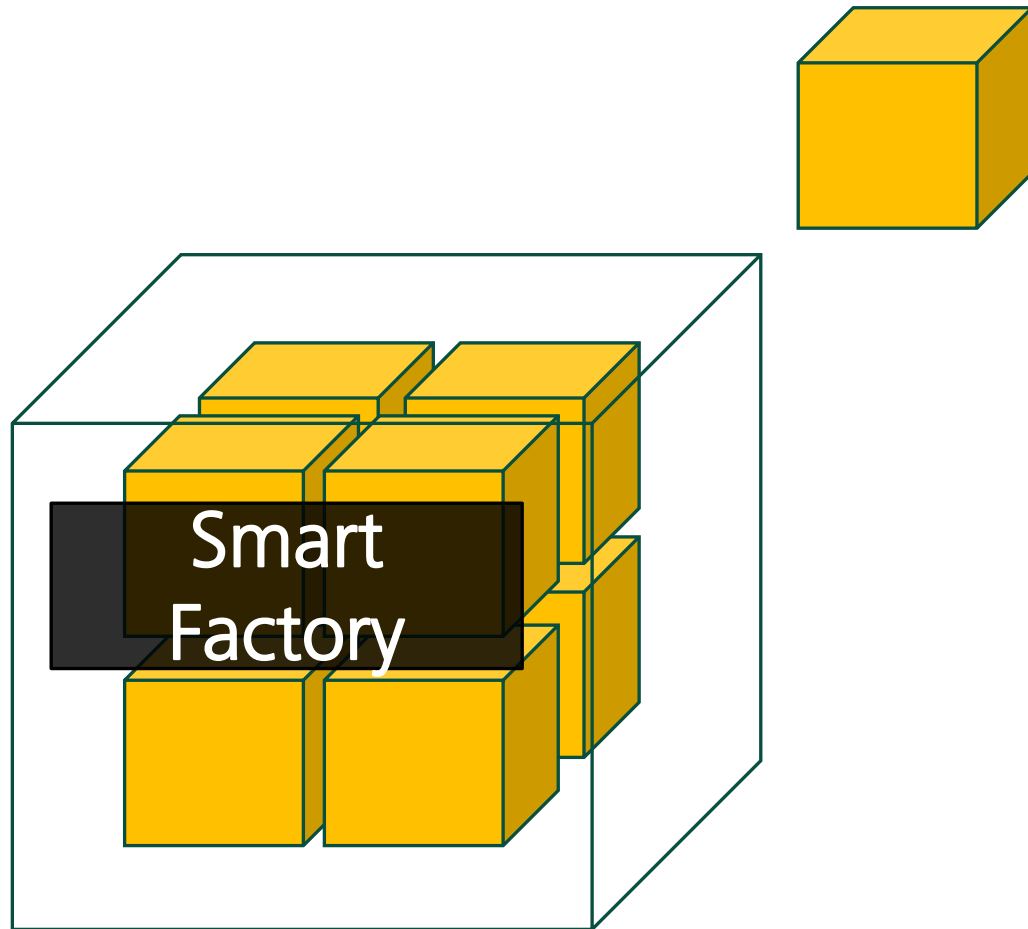




Smart Data

- Collecting / generating data is just the first step and right now not a big problem any more
- Interpretation and getting the right information out of it is the big challenge of tomorrow



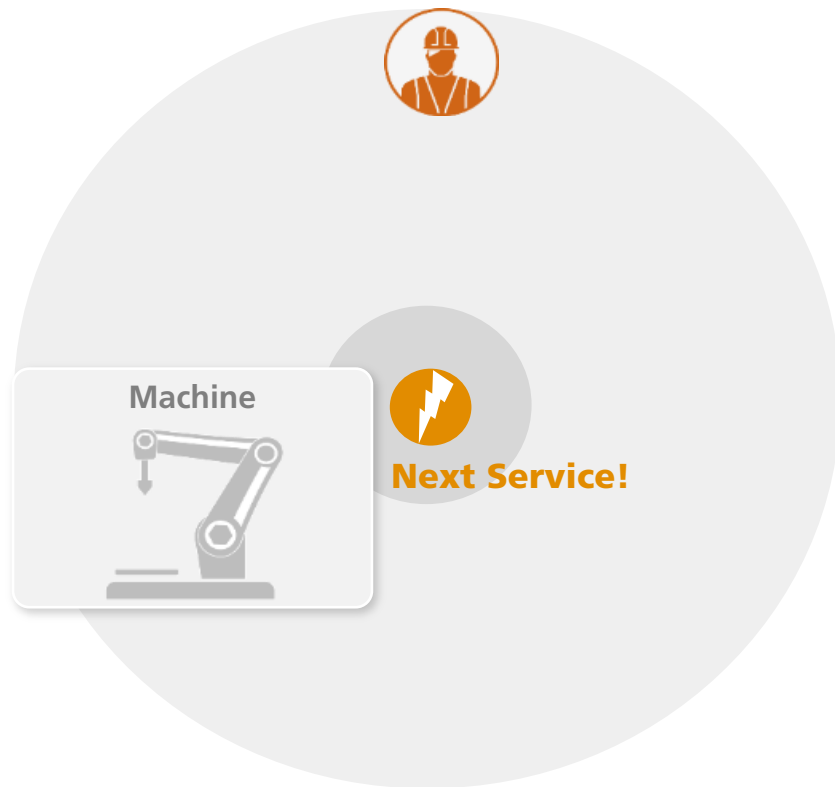


Smart Maintenance

- Maintenance must adapt to the upcoming changes with the implementation of the Smart Factory
- Using tools (Assistance Systems) and methods to:
 - Get all required information
 - Interpret this collected data and
 - Enable the staff to perform maintenance tasks

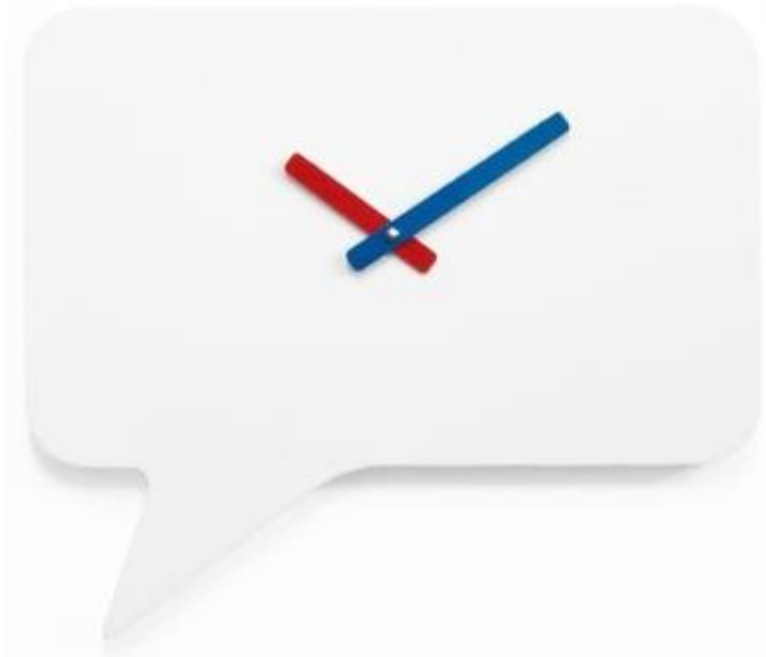


Smart Maintenance - for Smart Factories



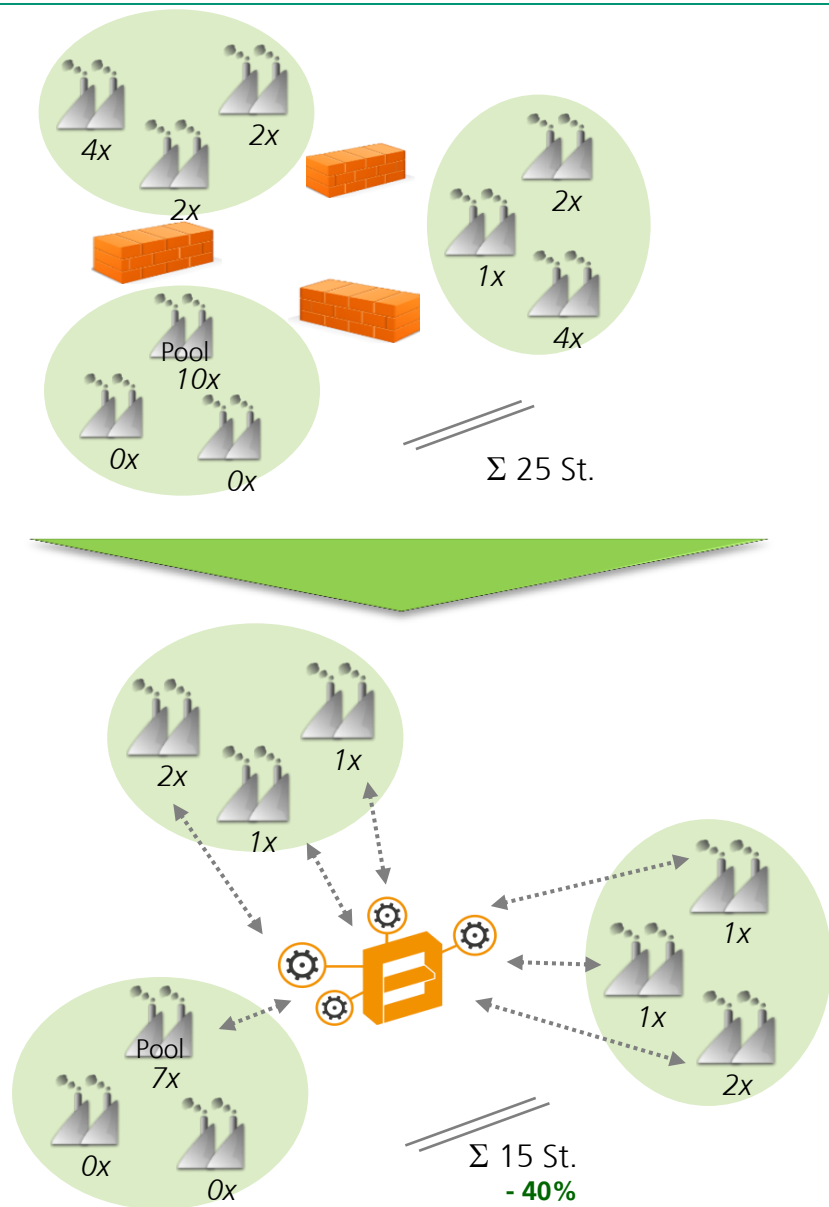
- The Smart Factory will be the core of Industry 4.0 and needs Smart Maintenance and Services to be successful
- Smart Maintenance will enable a pro-active maintenance strategy and integration of external services
- The challenges for spare part and service management will be:
 - Supply-chain cooperation and transparent data
 - 3D-printing of spare parts
 - Skilled and trained service staff
 - New remote services (smart glasses, service robots)
 - The application of new technologies

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Pooling - Potential of collective spare part management

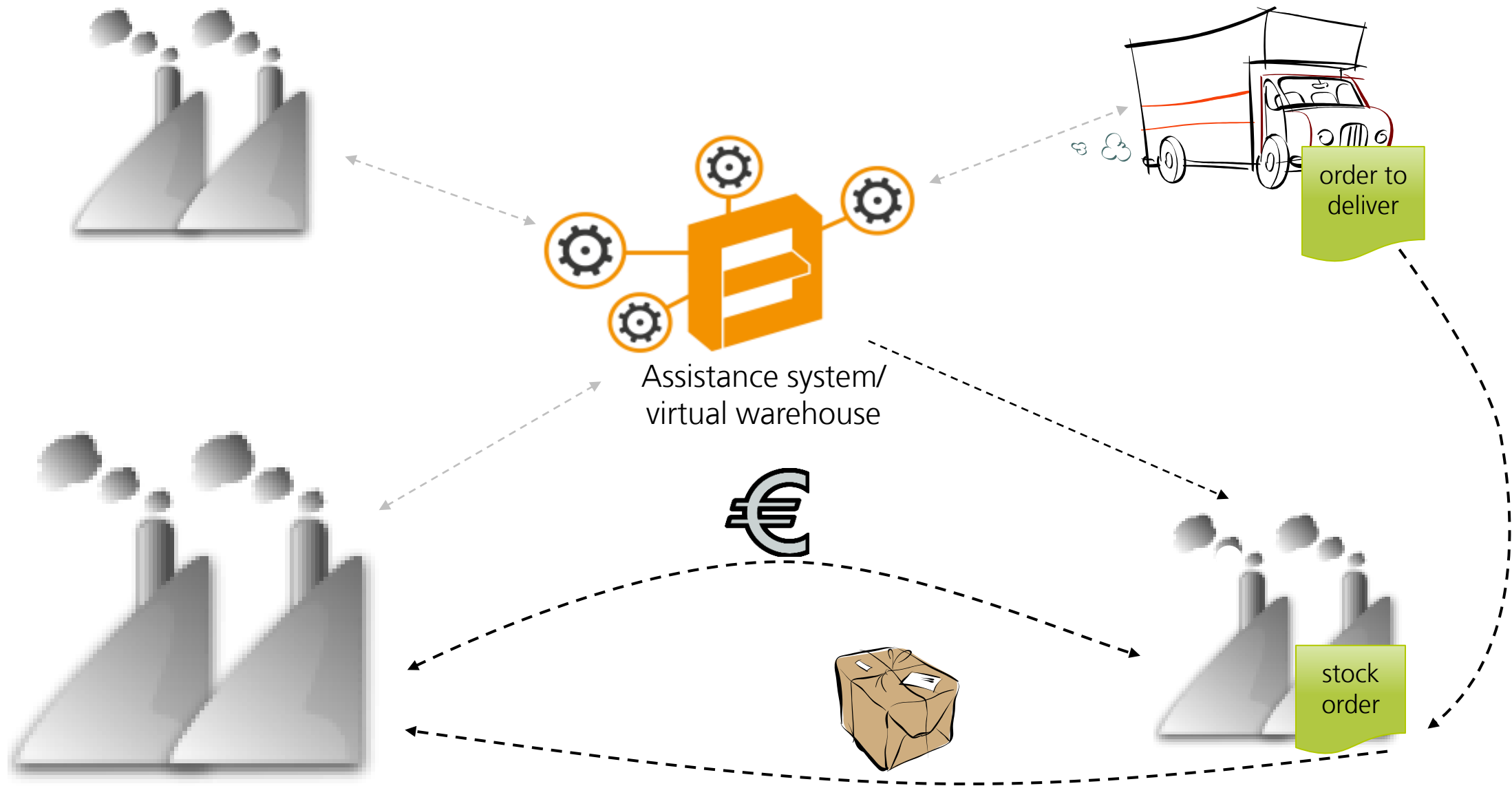


- Merging and cooperation in stock-management
- Enterprise-wide or external network cooperation is possible
- Network-wide data infrastructure is necessary
- Cost allocation based on consumption
- Shared risk of stock-outs
- Result is a reduced overall stock for the network

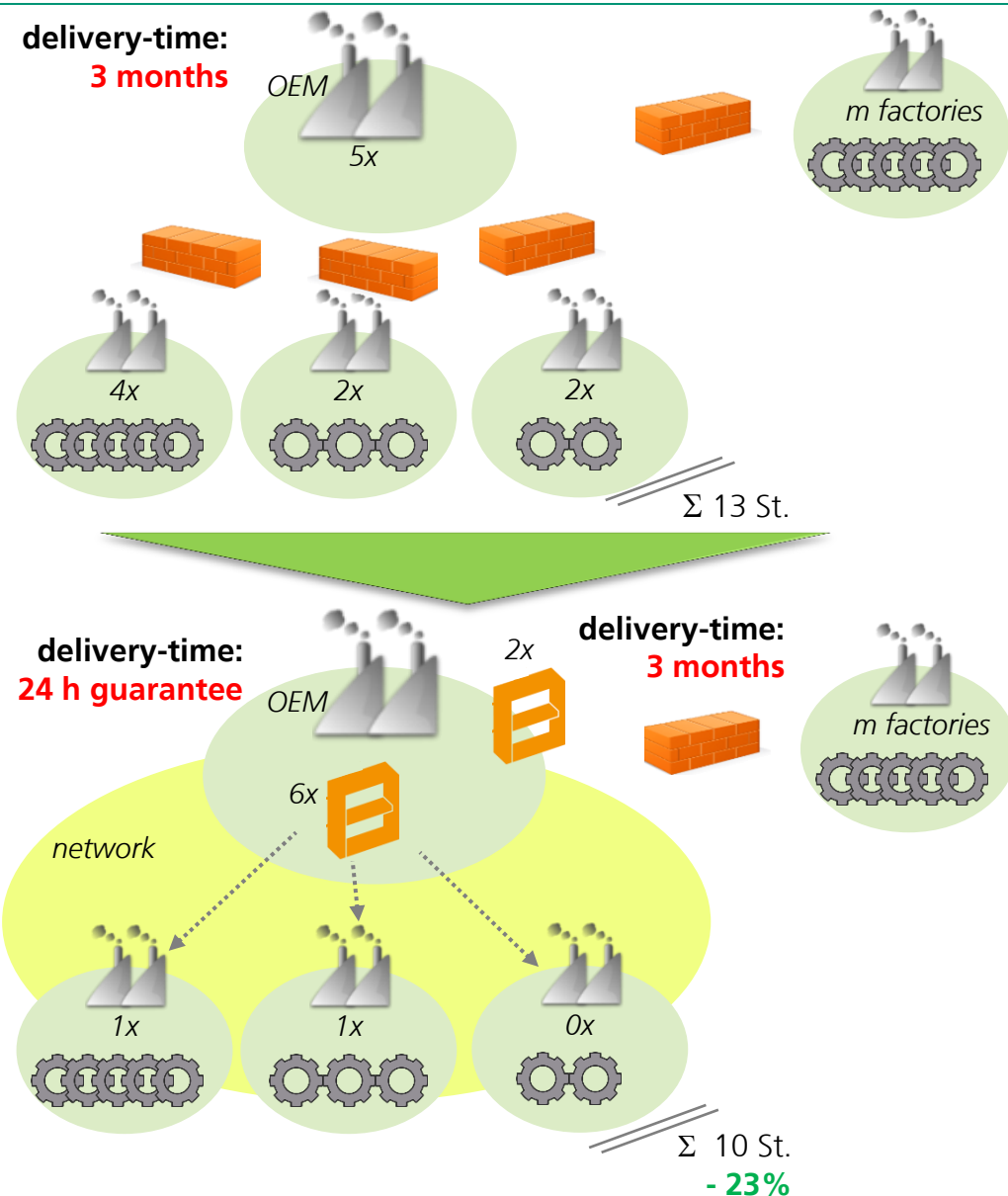
Pooling - Process of order via assistance system



Pooling - From order to delivery



Pooling - In vertical networks



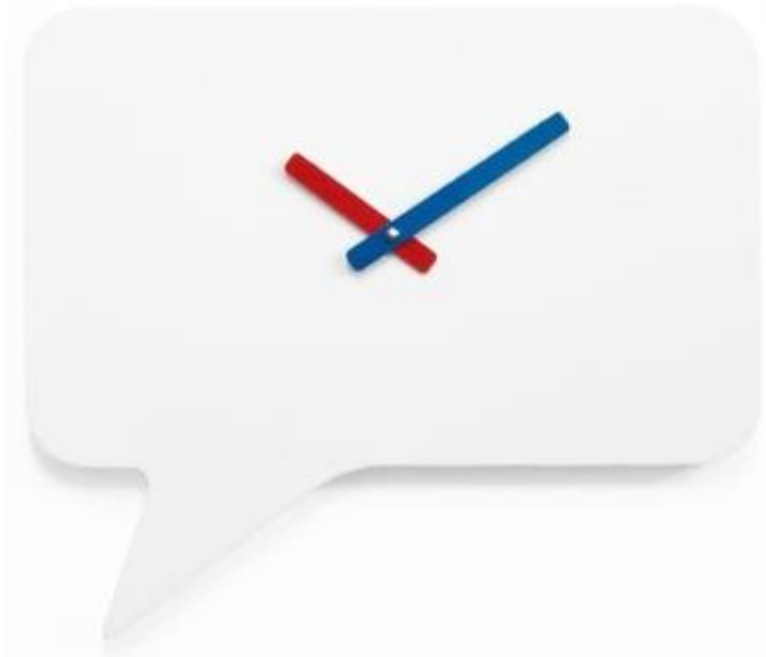
Concept

- High availability of spare parts with a short delivery-time
- Network-wide stock reduction and pooling at the OEM
- For capital intensive parts with a high life-time
- Build-up a knowledge database
- Priority stock for network-participants
- Assistance system to determinate OEM/network stock-level

Added-value OEM

- Strategic partnership and customer satisfaction
- Service charge
- Data and knowledge transfer
- (Network-wide) stock optimization

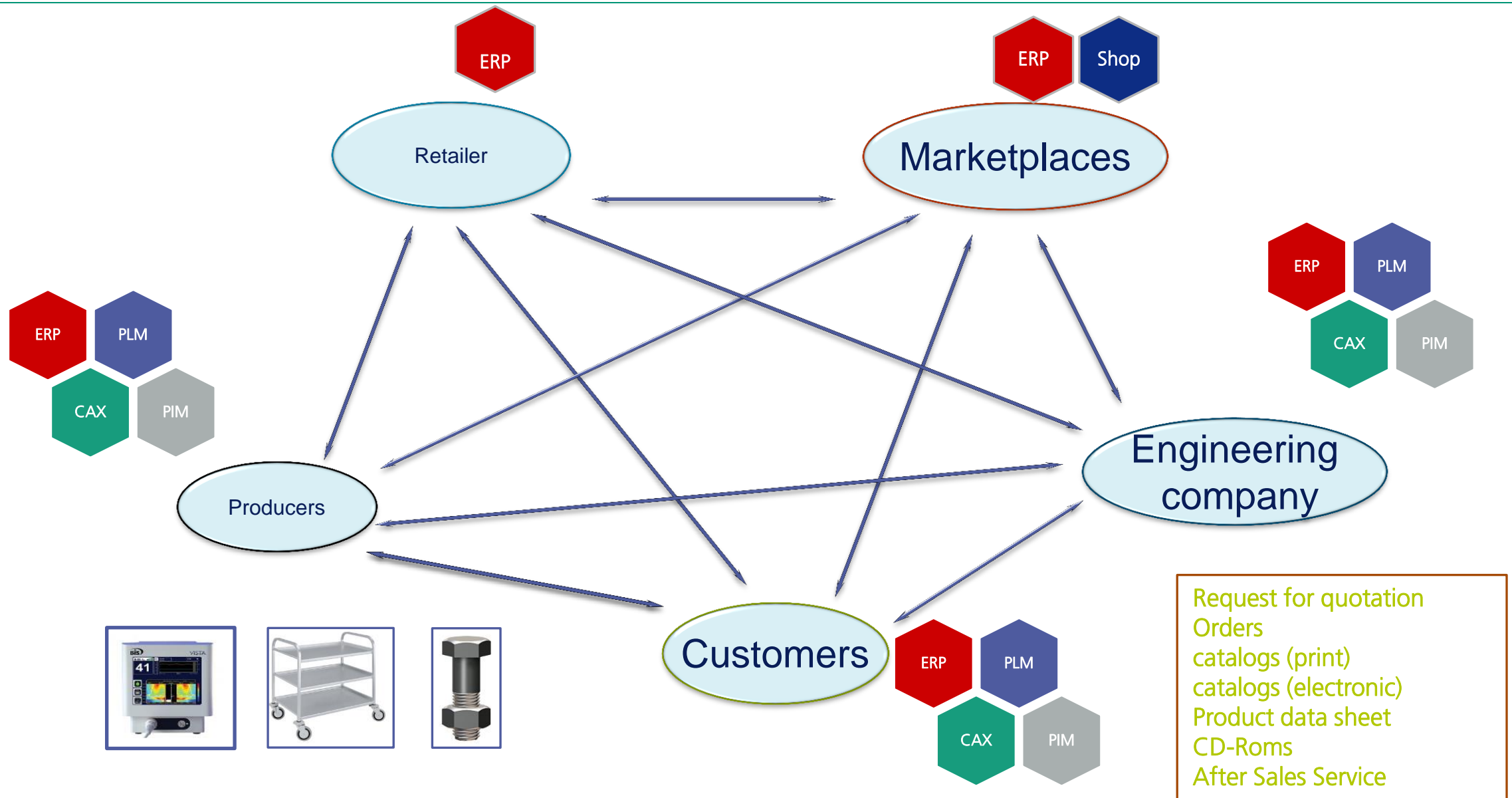
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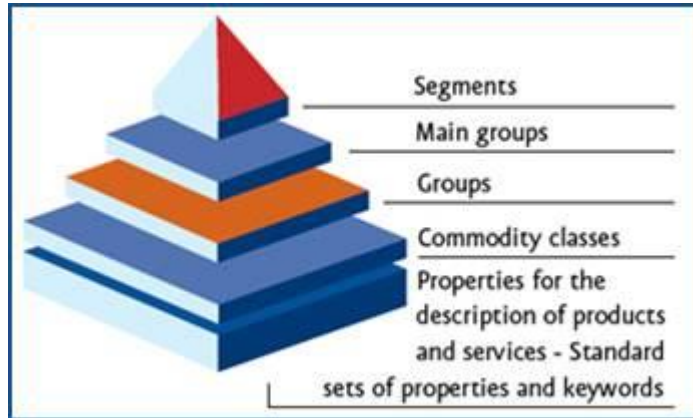
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Master-Data-Management -

Use Case: User of MDM



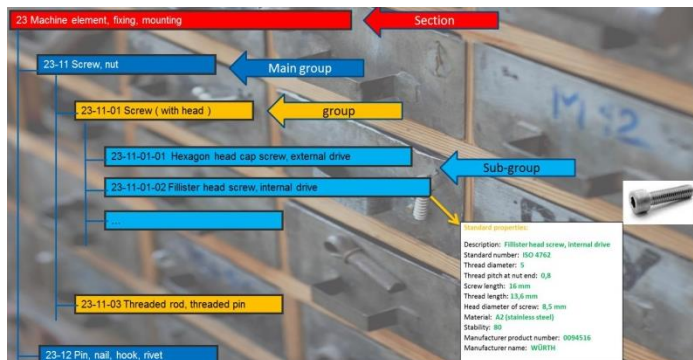
Master-Data-Management - Important information



Source: eCI@ss

Which Master-Data can be shared?

- Material No. and Description
- Classification
- Technical and commercial attributes
- Delivery time and availability
- End of life/delivery
- Changes of values
- Price

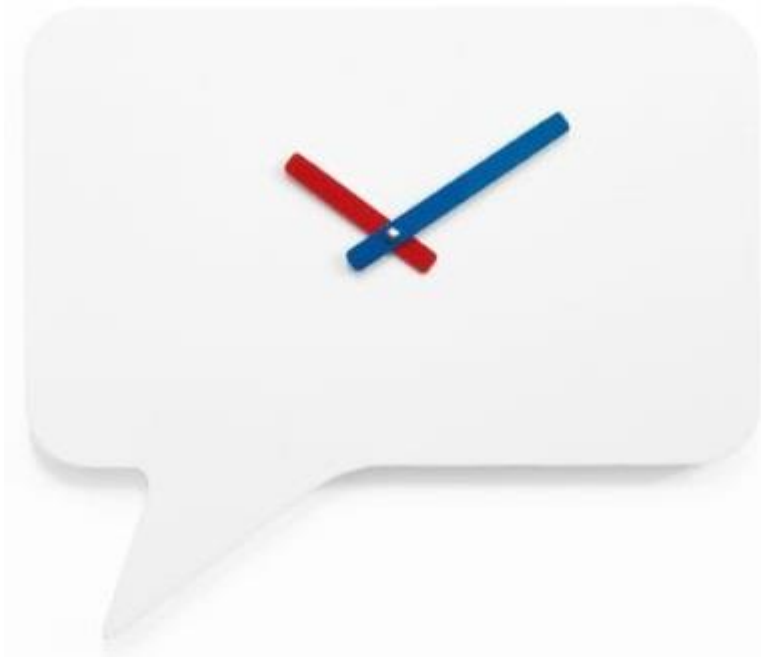


Source: D&TS

Added-value OEM

- Strategic partnership and customer satisfaction
- Process efficiencies in order taking
- Increase in sales of consumable spare parts

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3D-Printing - Visions



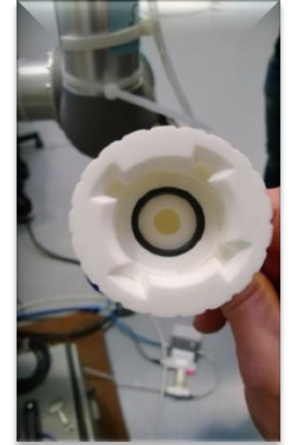
3D-Printing - Examples from Fraunhofer IML



EOS P395 - laser sintering plant
for plastic material



Cups with bayonet lock



Pneumatic cylinder



Cooling hood for Maker-Bot

Source: <http://www.3dsystems.com/3d-printers/production/spro-60-hd>

3D-Printing - Challenges

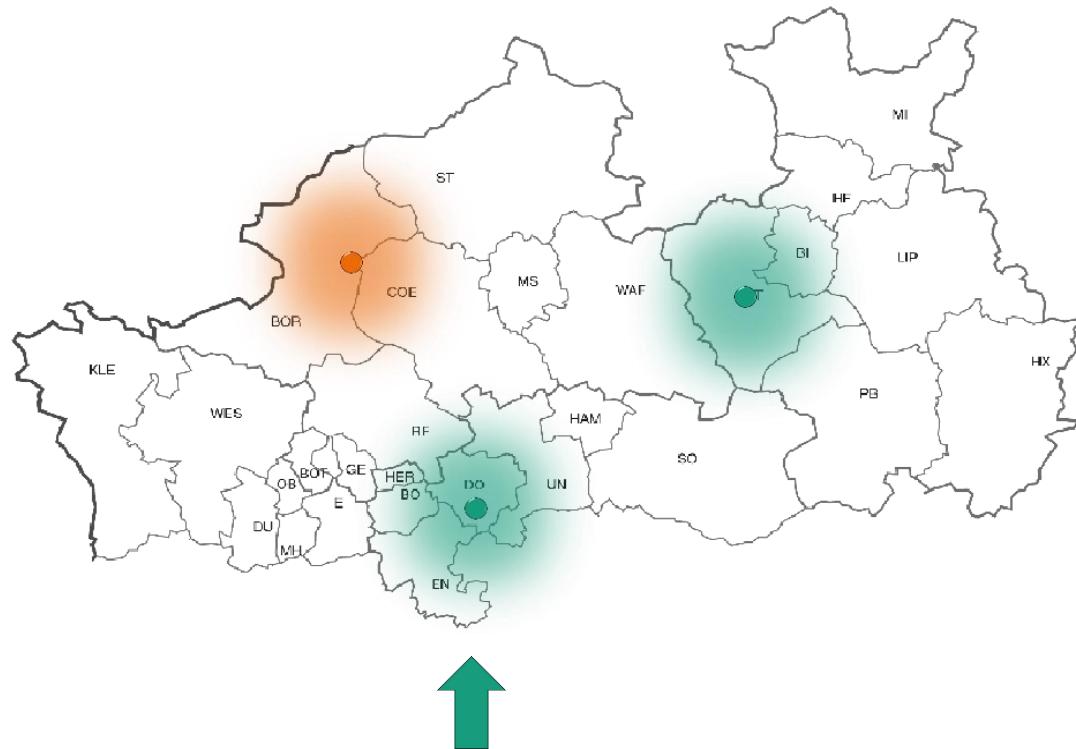


Potential restrictions:

- Quantity
- Size
- Material
- Weight
- Production duration and consequential costs downtime versus storage costs
- Properties of montage
- Weld pieces
- Legal issues
- Manual post-treatment
- Limited potential for automation

3D-Printing -

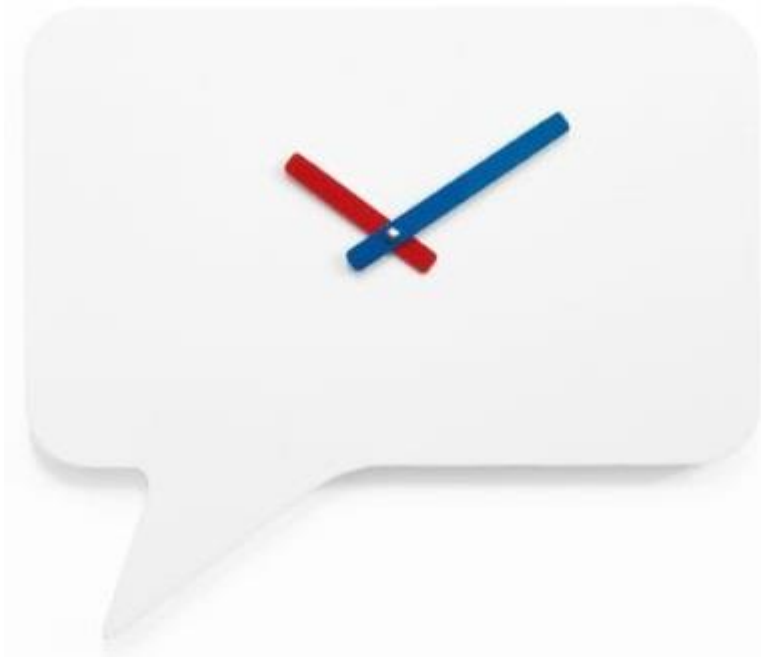
Possible widespread use: 3D-Printing on demand



Important aspects

- Acquisition of necessary construction data
- Capacity planning
- Price negotiation respectively cost allocation
- Transport costs
- Reliability
- Responsibility
- Priority of the customers

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New services and added values - Industry 4.0 and group-wide spare part management

Keywords of Industry 4.0

Control of complex systems

Cloud Computing

Real and virtual world in common

Horizontal integration through added value networks

Standardisation, architecture of reference

Internet of Things, intelligent maintenance
management

Efficiency of resources



Focus on spare part management

Spare part supply chain cooperation

Sharing of material master data

Merging of stock in a vertical networks

Spare part- and knowledge management and
communication between companies

Standardisation and classification of spare parts via
"eCl@ss"

Transparency of stock and inventory planning in common
(risk management)

Reduction of network-wide stock of spare parts
without a loss of availability

Summary



>> The way is the goal. <<
(Confucius)

- New technologies of Industry 4.0 will effect a lot of aspects in production, service and spare part management
- Standardised master-data and the cooperation in the networks will become of greater importance
- There are a lot of challenges before 3D-Printing of spare parts can be a part of daily spare part business
- Industry 4.0 is a complex system out of small and bigger elements, that can integrate flexible in to the companies
- Don't forget the people

Thank you for your attention!



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