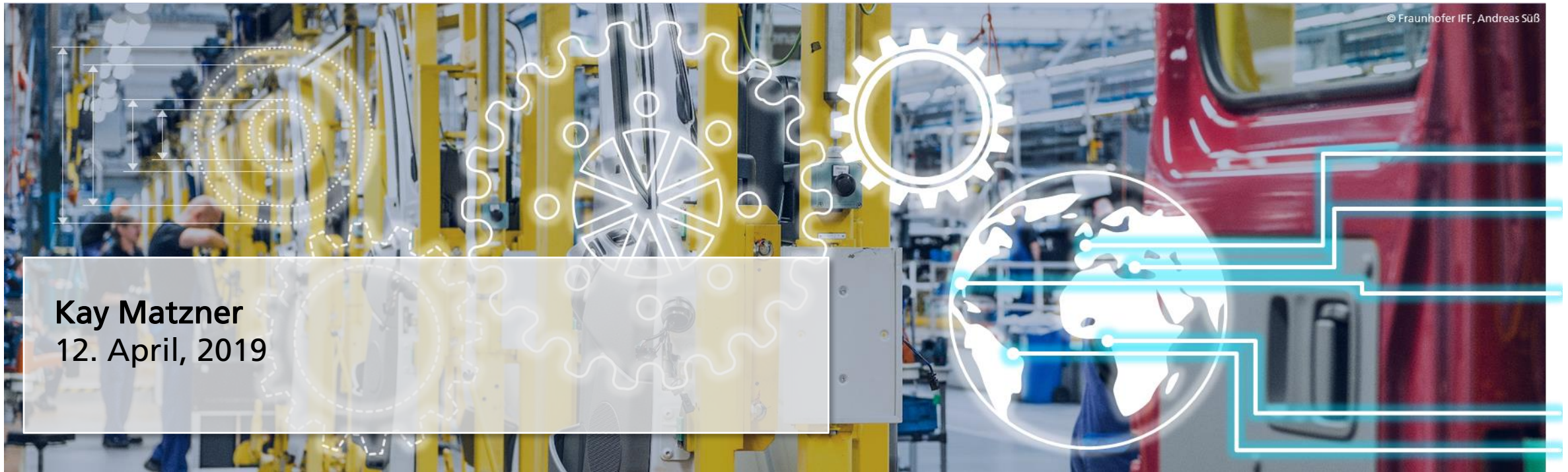


FRAUNHOFER PRODUCTION ORIENTED RESEARCH AND POTENTIALS IN CHINA

GLOBAL INDUSTRIAL INTERNET CONFERENCE 2019 in TONGXIANG



Fraunhofer-Gesellschaft



- Fraunhofer is Europe's largest application-oriented research organization
- Research efforts are geared to people's need: health, security, manufacturing, communication, energy and the environment



1949
Established



72
Institutes
and Research
Facilities



25,530
Employees



2.3 billion Euro
annual research
volume

thereof
2.0 billion Euro
from contract research

thereof
over 70%
from industrial contracts
and publicly funded
research

Fraunhofer Group for Production

Leading Network of Centers of Applied Manufacturing Research

- 11 member institutes and units
- 2,369 research scientists
- 288.7 million Euro annual research volume (2017), thereof 38 % business revenue (2018)
- Chairman: Prof. Michael Schenk, business office: Prof. Fabian Behrendt
- Locally based research institutes with significant national and international research
- Excellent connection outside the Fraunhofer-Gesellschaft to fully meet the needs of the industry



Digital Engineering

Combining Factory, Manufacturing and Product Design Processes



A digital twin creates tremendous capabilities in plant operation and maintenance.

- Control system development on the model
- Integrated functional testing during engineering
- Assistance with troubleshooting and data acquisition
- Reduction of development times and costs
- “Real-time capable” manufacturing system

Ø Annual maintenance costs of 9 % of manufacturing costs

Annual maintenance expenditures of
≈ € 23.6 for machines and plants



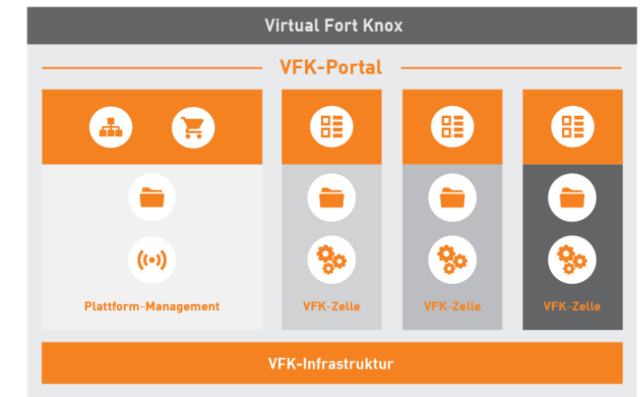
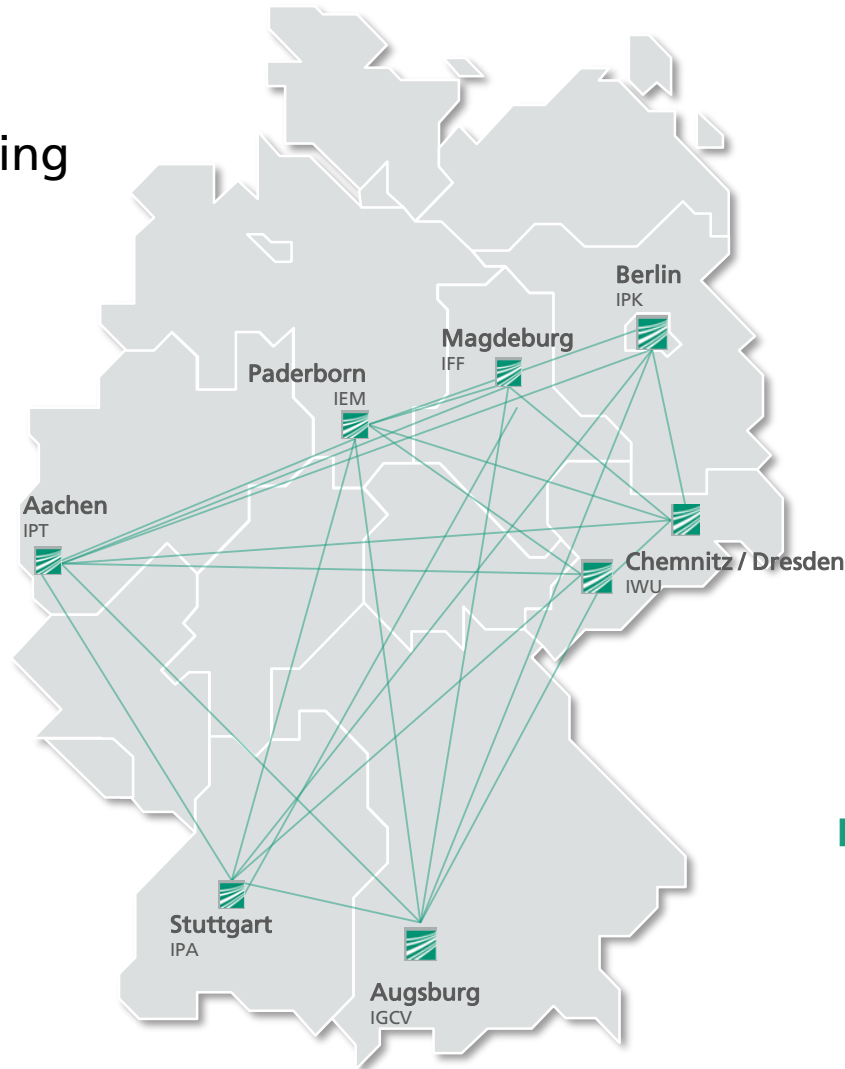
[Pawellek 2016]

Fraunhofer Group for Production

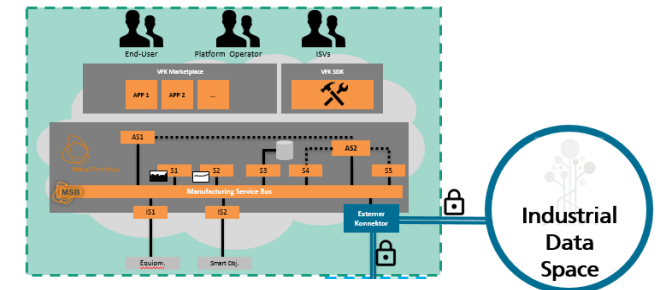
Joint Platform: Virtual Fort Knox

- Establishment of a distributed cloud platform for manufacturing applications
- App center for appropriate on-demand services
- Provision of services and solutions for manufacturing, supply chains and automation

Positioning the Fraunhofer-Gesellschaft and its Group for Production as the leading partner for I4.0 cloud solutions in manufacturing



Industrial Data Space
Manufacturing use case



- Data interface by connectors enhances security and control over data

Artificial Intelligence

Machines, Robots and Software Systems Perform More and More Complex Jobs

New data-driven business models are generating a multitude of uses for AI systems.

[Stock Image]



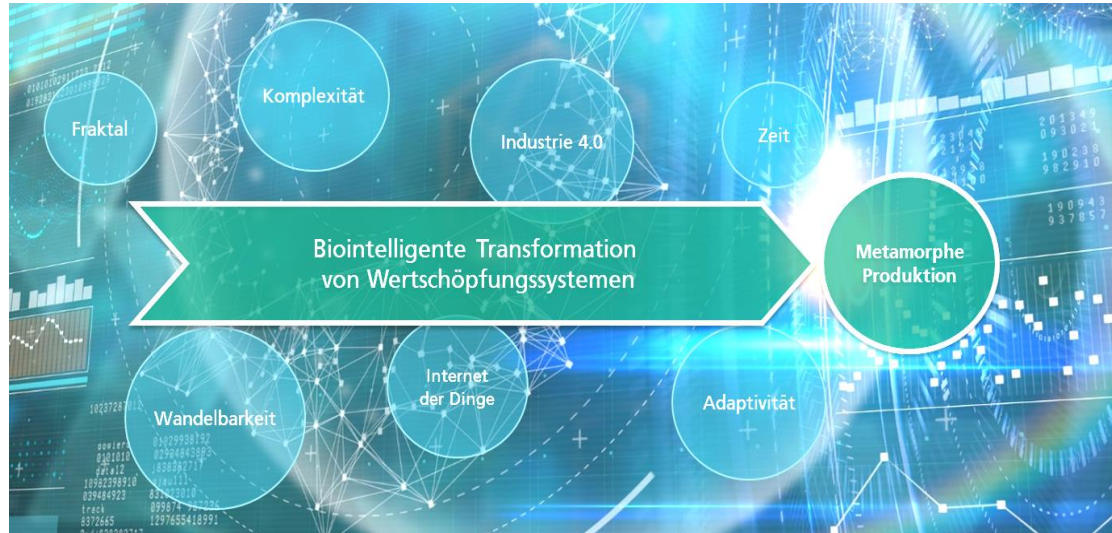
	Physical	Digital
Autonomous	Robots and Transportation <ul style="list-style-type: none"> • Smart robots • Autonomous vehicles 	Autonomous agents <ul style="list-style-type: none"> • Algorithmic action • Bots
Collaborative	Cobots <ul style="list-style-type: none"> • Gesture-controlled devices • Driver assistance systems 	Cognitive assistants <ul style="list-style-type: none"> • Affective computing • Dialogue interfaces
Learning	Smart Equipment and Systems <ul style="list-style-type: none"> • Smart workstations • Smart control systems 	Intelligent Services <ul style="list-style-type: none"> • Smart data discovery • Image and video interpretation

- Machine vision
- Tactile sensor systems
- Speech recognition and dialogue
- Emotion recognition
- Personalized, adaptive assistance
- Educationally preprocessed base of data

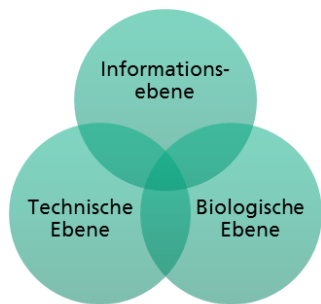
[Fh-Big Data 2017] [IAIS]

Biological Transformation

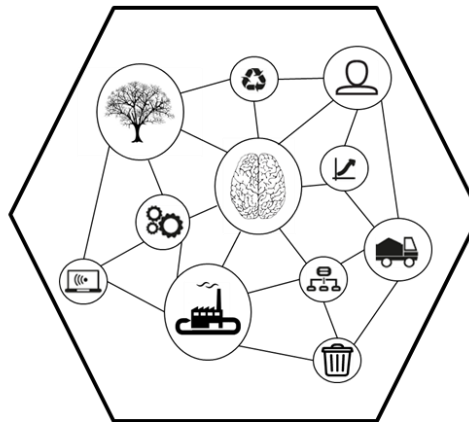
Initiative for the Digital and Biointelligent Transformation of Industry



- Access to systems, materials and technologies that are identical or analogous to nature for improved manufacturing or more efficient value added
- Design of sustainable products and services that do not harm the ecosystem
- The use of digital transformation technologies in combination with bioinspired materials, methods and systems results in metamorphic manufacturing.



Sociotechnical
value added networks



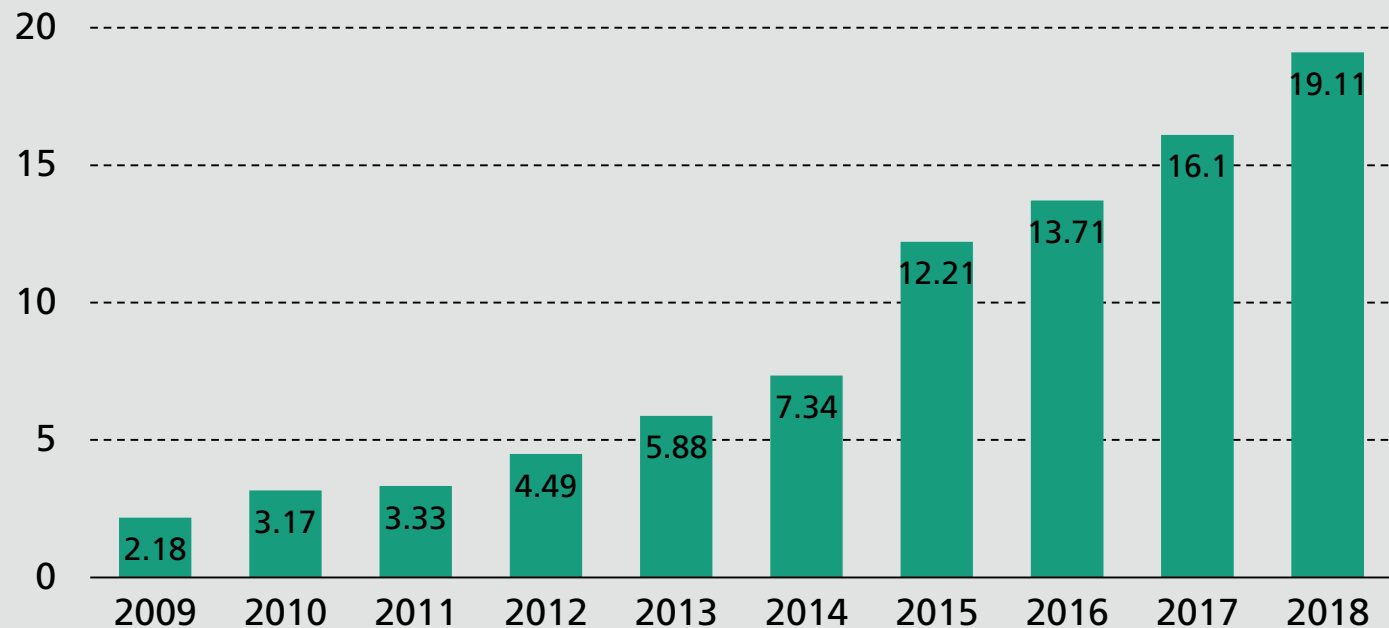
Preliminary study of **biological transformation of industrial value creation (BIOTRAIN)***



*Participating institutes: IPA, IGB, IML, IWM, IPT, IWU

Fraunhofer-Gesellschaft in China

Revenues in China (in million Euros)



China is the fourth most important foreign market, behind the United States, Switzerland and Austria.

- Fraunhofer Representative Office in Beijing since 1999
- 2/3 of all Fraunhofer Institutes are active in China
- PhD-program in cooperation with the Chinese Academy of Sciences (CAS) since 2008
 - Over 100 research visits of PhD-candidates at Fraunhofer Institutes
- Topics: technology consulting, joint innovation research, production technologies, food safety, medical technology et al

Chinese Challenges in Manufacturing

Challenges

- Shift from mass production to individual products (lot-size one)
- Low labor productivity
- Demographic change in Chinese society
- Increasing labor costs
- Localization of production closer to the markets
- Backshoring of production
- New competencies & qualifications for manufacturing professionals

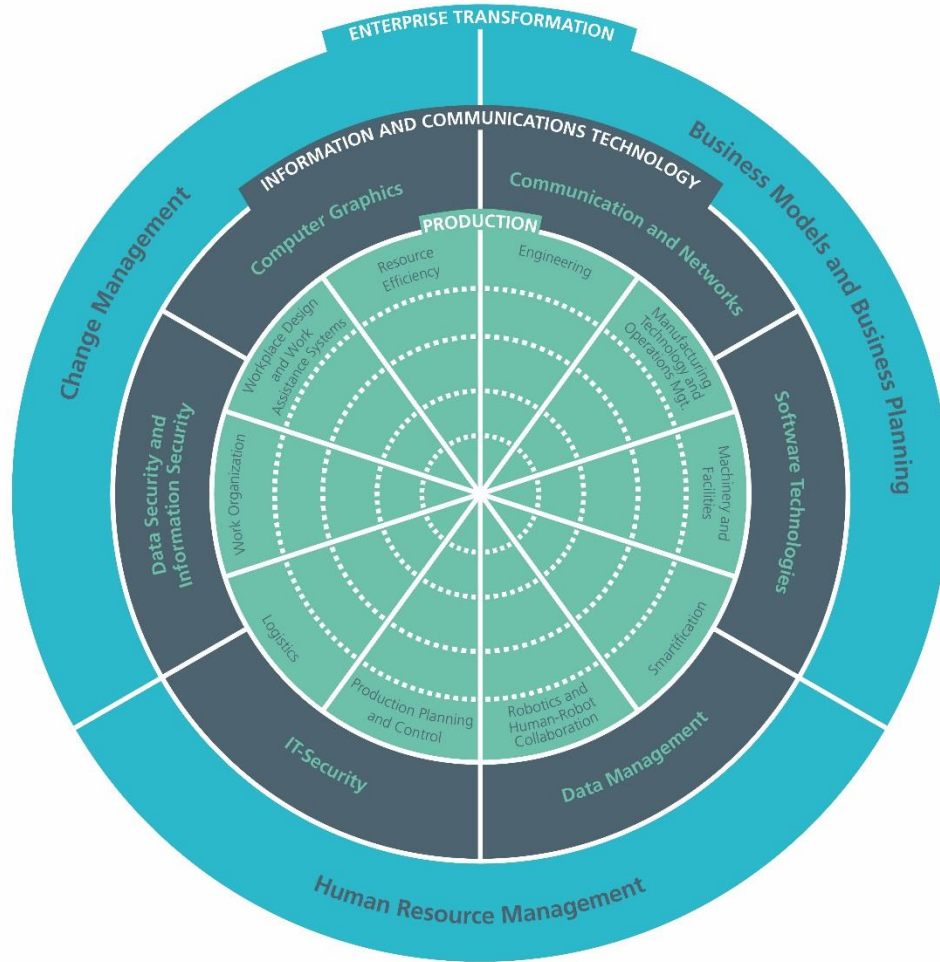


Aim

- Improving manufacturing innovation
- Integrating IT and industry
- Strengthening the industrial base
- Fostering Chinese brands
- Enforcing green manufacturing

Good-practice for Industrie 4.0

Promoting a holistic perspective on Industrie 4.0



Industrie 4.0 is not only about modernizing production equipment

- Improved digital data collection
- Better exploitation of data
- Fusing different data sources
- Modern equipment produces data and needs data

Companies need to take account of this new paradigm

- Process ownership
- Employee competences
- Vocational training
- Business model

© Neugebauer, Reimund; Hippmann, Sophie; Leis, Miriam; Landherr, Martin (2016): Industrie 4.0 - From the perspective of applied research. 49th CIRP Conference on Manufacturing Systems (CIRP-CMS 2016). Available online at www.sciencedirect.com

Implementation of Industrie 4.0 in China

Industrie 4.0 Readiness Checkups

- 1 Determine the current status in the company
- 2 Evaluate the status regarding the Capability Maturity Model
- 3 Assessment of feasible medium-term and long-term goals
- 4 Development of improvement approaches
- 5 Determine an implementation strategy
- 6 Detail specific project ideas for implementation



2025

弗劳恩霍夫工业自动化研究所

MADE IN
CHINA

中国
制造



Fraunhofer
IFF

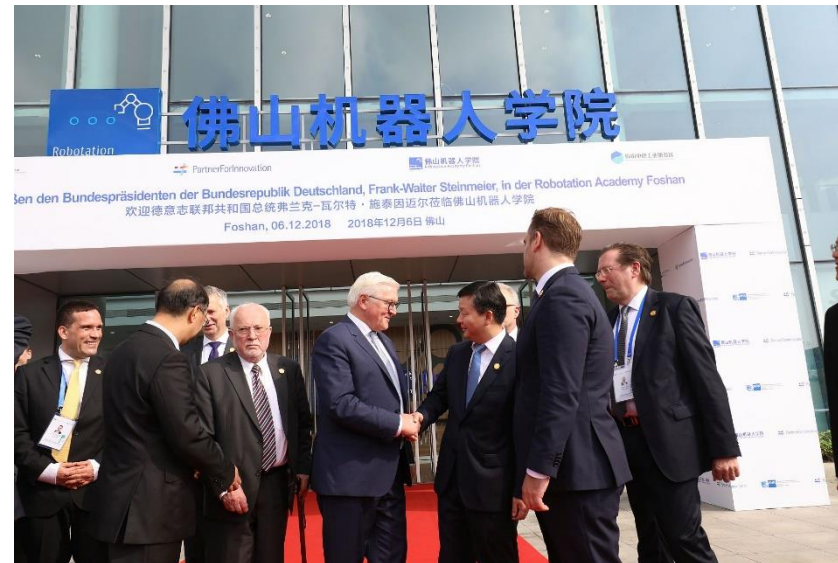
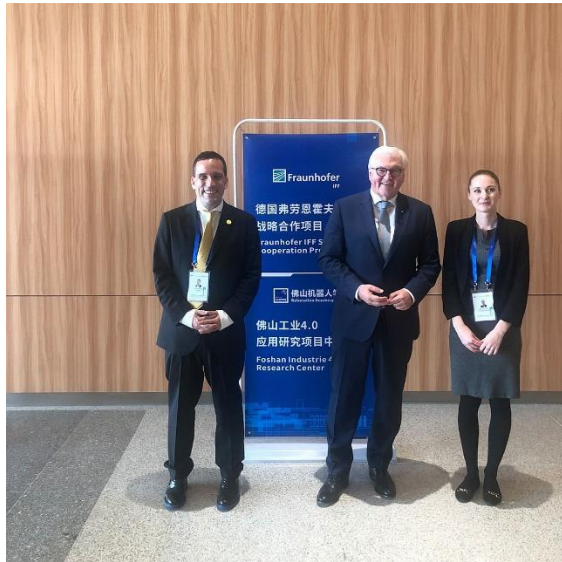
Robotation
Academy



宜奥集团

Fraunhofer IFF Industrial Cooperation Project in Foshan

Reception of the German President Frank-Walter Steinmeier in December 2018



Fraunhofer IFF Cooperation Project in Foshan

Let's pursue applied research together!



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